

# KENT COUNTY COUNCIL – RECORD OF DECISION

**DECISION TAKEN BY:**  
Cabinet Member for Adult Social Care

**DECISION NO:**  
17/00073

## For publication

### Key decision

Affects more than 2 Electoral Divisions and expenditure of more than £1m

**Subject: Approach for Social Care Monies – Progressing High Impact Change 4 – Nurse Led Community Service**

**Decision:** As Cabinet Member for Adult Social Care, I:

- a) **AGREE** to formalise existing arrangements with Hilton Nurse Partners in the short term, procured through a KCC single sourced contract, and;
- b) **AGREE** to enter into an adaptable framework agreement to cover the specification and procurement of a nurse led community service in the medium and longer term, alongside Homecare and Supporting Independence Service, from September 2017.
- c) **DELEGATE** authority to the Corporate Director of Adult Social Care and Health, or other nominated officer, to undertake the necessary actions to implement the decision.
- d) **AUTHORISE** Officers to commence market engagement in readiness for the full procurement process, where required

### Reason(s) for decision:

The proposed decision supports Kent County Council's vision to:

- Tackle disadvantage
- Reduce avoidable demand on health and social care services
- Focus on improving lives by ensuring that every penny spent in Kent is delivering better outcomes for Kent's residents, communities and businesses
- Enable adults in Kent to lead independent lives, safely in their own community

And supports the three themes set out in Your life, your well-being a vision and strategy for adult social care 2016-2012 to:

- Promote well-being
- Promote independence
- Support independence

### Financial Implications

The financial implications of this decision are still being finalised. Total spend to date from Kent County Council to Hilton Nurse Partners is £950k. It is estimated that the increased activity in a nurse led community service across the whole county will be £3.3m per annum, however to establish contracting arrangements in the interim period, this could be between £825k and £1,650k (3-6 months pending discussions with the agency), which might be below the threshold for an executive decision. However, there may need to be some flexibility to this so as to not destabilise service provision in the short term and preparations are being made for this to be an executive decision.

### Equality Implications

An Equalities Impact Assessment will be completed for the new service design as part of the Transformation Programme. For this arrangement, service users would receive continuity in service provision, pending any planned activity for review.

1.

## Legal Implications

There are significant inherent legal implications from this approach. Legal advice has been sought which is legally privileged and therefore attached as an exempt appendix to recommendation report.

Cabinet Committee recommendations and other consultation:

The proposed decision was discussed at the Adult Social Care Cabinet Committee on 20 July 2017: Christy Holden (Head of Strategic Commissioning - Accommodation Solutions) and Anne Tidmarsh (Director, Older People and Physical Disability) were in attendance for this item.

1. Christy Holden introduced the report and the exempt appendix and welcomed questions from the Committee.

a) A Member asked a question about the action plan that was in place and the associated risks. Ms Holden said that the team was developing performance indicators to ensure that a well-structured action plan was in place to clearly highlight expectations and needs. Ms Holden said that the risks would be balanced and performance measured in September and November 2017 in terms of its effect on Delayed Transfers of Care figures;

b) A Member asked a question about the minimum standard of staffing required. Mrs Tidmarsh said that staff had become stakeholders in the company and the model was very good;

c) A Member asked a question about the lack of responses from the market and whether or not a contingency plan was in place. Mrs Tidmarsh said that there were not many providers that could deliver this specific service and had to be mindful that the model did not become de-stabilized and that the current provider was able to continue to deliver the service. The model would be more outcome-based and would provide an innovative service. Mrs Tidmarsh said that the team had been looking at different ways of expanding and working with health providers; and

d) Mr Ireland said that the model looked closely at two key factors: speed and long term security, the latter of which was helped by the New Monies. He added that it would be a good idea to highlight achievements to allow people to see what had been done in the successful scheme.

2. RESOLVED that the decision proposed to be taken by the Cabinet Member for Adult Social Care, to:

a) agree to formalise existing arrangements with Hilton Nurse Partners in the short term, procured through a KCC single sourced contract;

b) agree to enter into an adaptable framework agreement to cover the specification and procurement of a nurse led community service in the medium and longer term, alongside Homecare and Supporting Independence Service, from September 2017;

c) delegate authority to the Corporate Director of Social Care, Health and Wellbeing, or other nominated officer, to undertake the necessary actions to implement the decision; and

d) authorise Officers to commence market engagement in readiness for the full procurement process, where required,

be endorsed.

Any alternatives considered:

None

Any interest declared when the decision was taken and any dispensation granted by the Proper Officer: **NONE**



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Signed

**10 OCTOBER 2017**

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date